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## **RESEARCH REVEALS 10% OF MID AND LARGE SIZED BUSINESS JETS IN ASIA PACIFIC IS AT LEAST 20 YEARS OLD**

**April 12, 2016, Shanghai** – New research<sup>(1)</sup> from Global Jet Capital, a provider of financing solutions for large-cabin, long-range private jets, reveals that 10% of the mid to heavy private jets in Asia Pacific are aged 20 years or older, and 5% are at least 30 years old. The average age of a business jet in the region is 16 years.

Global Jet Capital says there is a significant market in the Asia Pacific region of private jet owners considering upgrading their aircraft. Mid to large private jets typically cost between \$25 million and \$75 million each, and up to 80% of the funding used to purchase these is sourced through external financing.

Across Asia Pacific, 51 medium sized jets (23%) are at least 20 years old, and the corresponding figure for heavy jets and business jet airlines are 28 (4%) and 16 (20%) respectively.

When looking at the region's fleet that is at least 30 years old, 34 medium sized jets (15%) fall into this category. The corresponding figures for heavy and business jet airliners are 5 (0.7%) and 7 (8.6%).

Global Jet Capital says these aircraft typically cost between \$25 million and \$75 million each, and up to 80% of the funding used to purchase these is sourced through external financing.

Leona Qi, Managing Director of Global Jet Capital said: "A number of owners of these older mid to heavy jets in Asia Pacific will be looking to sell and upgrade to newer aircraft. We have significant funds available to lend to them and other clients around the world."

# GLOBAL JET

## C A P I T A L

Global Jet Capital is one of, if not the only, dedicated aviation finance specialist to operate on a global basis. With an extensive team which has a wealth of experience funding a wide variety of aircraft types, the company recently completed the purchase of the aircraft lease and loan portfolio of GE Capital Corporate Aircraft in the Americas. This represented approximately \$2.5 billion of net assets, and the company has a further \$1 billion to lend to clients to purchase relevant business aircraft in Asia Pacific and elsewhere around the world.

Global Jet Capital, which was launched in 2014, is capitalized by three global investment firms – GSO Capital Partners, a Blackstone company in partnership with Franklin Square Capital Partners\*; The Carlyle Group; and AE Industrial Partners.

The company's current management team and executive committee is composed of leaders from business jet manufacturers, maintenance and service providers and leading financial institutions who have served the private aircraft industry for a combined 200-plus years and have completed over 3,500 aircraft transactions.

### Notes to editors

(1) Global Jet Capital analysis of JetNet data, March 2016



### **Global Jet Capital**

Global Jet Capital is a financial services company providing financing solutions for the private aircraft market. The business is capitalized by world-class private investors with expertise in the global aviation industry: GSO Capital Partners, a Blackstone company, in partnership with Franklin Square Capital Partners, The Carlyle Group and AE Industrial Partners. We offer a management team with expertise in financing, asset management, acquisition, marketing, lease administration and product support that understands the intricacies of the private aircraft market. Global Jet Capital serves virtually all jurisdictions and has the capital and expertise to meet the needs of the global private aircraft market, with flexibility and speed.

[www.globaljetcapital.com](http://www.globaljetcapital.com)

### **GSO Capital Partners and Franklin Square Capital Partners**

GSO Capital Partners, with approximately \$81 billion in assets under management, is the credit platform of The Blackstone Group, a leading global institutional alternative asset manager, with assets under management of approximately \$330 billion\*\*. Franklin Square Capital Partners is a leading manager of alternative investment funds designed to enhance investors' portfolios by providing access to asset classes, strategies and asset managers that typically have been available to only the largest institutional investors. Franklin Square manages over \$16.8 billion\*\* in assets. Franklin Square's funds are currently sub-advised by GSO or its affiliates.

[www.blackstone.com/gso](http://www.blackstone.com/gso)

\* Investment to be made by funds advised or sub-advised by GSO Capital Partners and Franklin Square Capital Partners or their respective affiliates, as applicable.

\*\* As of June 30, 2015

### **The Carlyle Group**

The Carlyle Group (NASDAQ: CG) is a global alternative asset manager with \$193 billion of assets under management across 128 funds and 159 fund of funds vehicles as of June 30, 2015. Carlyle's purpose is to invest wisely and create value on behalf of its investors. Carlyle invests across four segments – Corporate Private Equity, Real Assets, Global Market Strategies and Solutions – in Africa, Asia, Australia, Europe, the Middle East, North America and South America. Carlyle has expertise in various industries including aerospace, defense and government services; consumer and retail; energy; financial services; healthcare; industrial; real estate; technology and business services; telecommunications; and media and transportation. The Carlyle Group employs more than 1,700 people in 35 offices across six continents.

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### **AE Industrial Partners**

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C A P I T A L

AE Industrial Partners is a private equity investment company founded in 1998, by David Rowe and his late father, aviation pioneer Brian Rowe, to make direct investments in aerospace, power generation and specialty industrial companies. Today AE Industrial is led by 11 partners with each having an average of over 30 years of relevant operating and direct investment experience. AE Industrial is focused on investing in precision component manufacturing, distribution, MRO (maintenance, repair and overhaul) and industrial service-based businesses that are strategically important to their market places. AE Industrial has invested in over 30 companies including: Aviall, Dynamic Precision Group, Grand Prairie Accessory Services, Landmark Aviation, Kellstrom Materials and Belcan Corporation.

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